

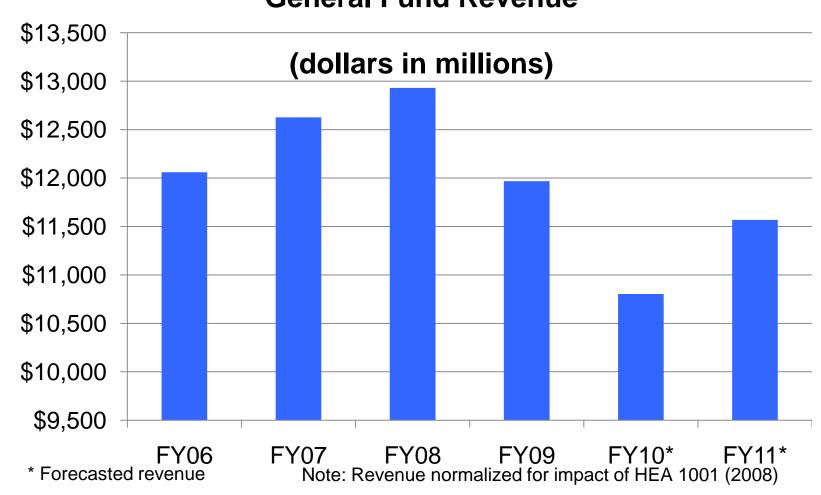
# Recession of Opportunity

Indiana in position to emerge stronger than ever

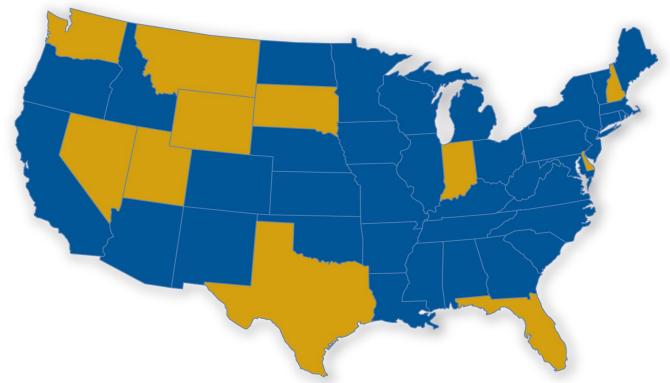




#### **General Fund Revenue**



### **New Ranking: Best in Midwest for Low Taxes**

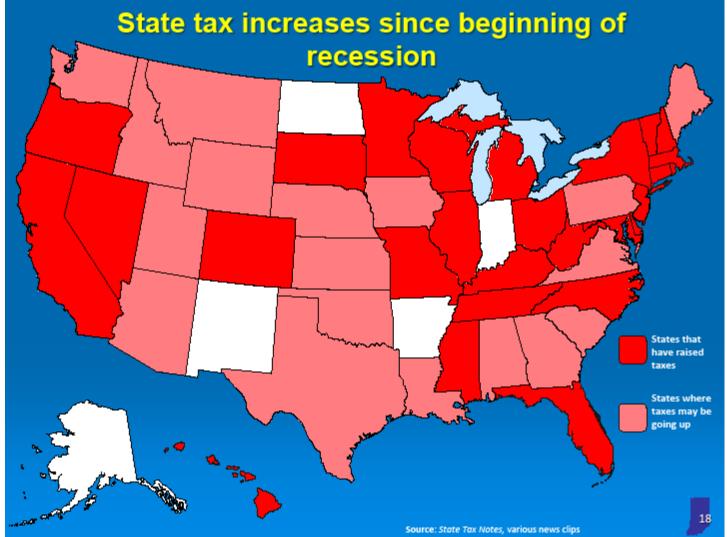


First in the Midwest and 12th nationally (up from 14th in 2008)

• Illinois (30th), Kentucky (20th), Michigan (17th), Ohio(47th)



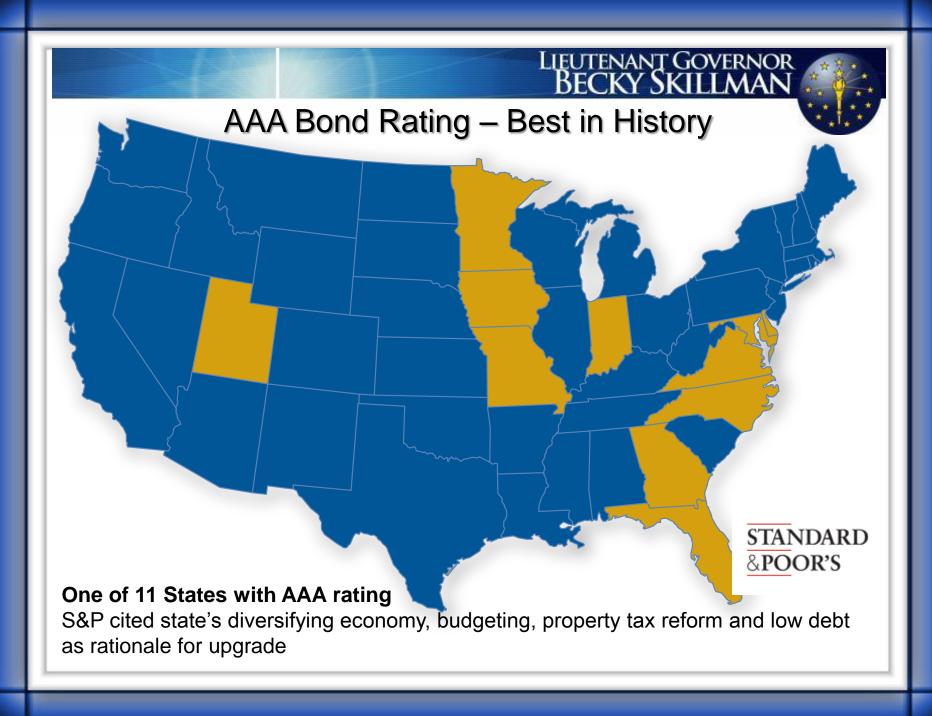






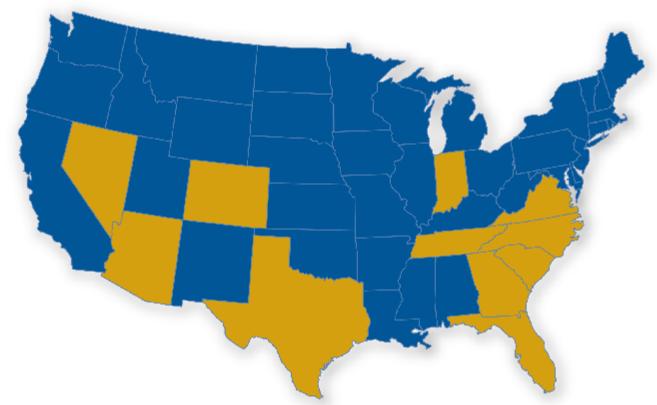
## Actions Taken to Restrain Spending

- ➤ State agency budgets reduced by 20% since July 2008
- ➤ November 2008: Hiring freeze
- ➤ No raises for 2009
- ➤ Voluntary Unpaid Leave
- ➤K-12 Education: \$297 million (3.5%) reduction
- ➤ Higher Education: \$150 million (6%) reduction
- ➤ State-owned vehicles reduced by over 2,500
- ➤ State agency capital projects will be put on hold
- ➤ Unused dedicated funds will be transferred to the general fund





### **Executives Rank Indiana Best**



#### First in the Midwest and 11th nationally

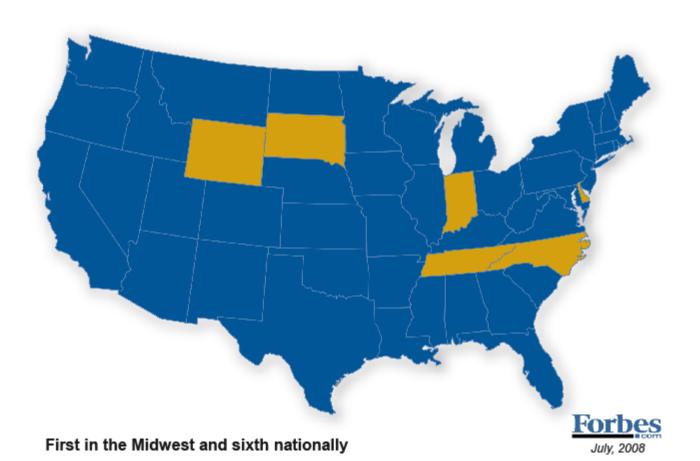
2009 Best Places for Business survey of more than 500 chief executives

CHIEF EXECUTIVE PRINT-EVENTS-CNUNE

March, 2009



### **Best in Midwest for Cost of Doing Business**





## Best "sandbox" results in new jobs

Major initiatives since 2005 aimed at improving Indiana's competitiveness:

**Major Moves** –Ten-year fully funded \$12 billion highway plan that includes more than 200 new construction and 200 major preservation projects

**Telecommunications Reform -** Indiana's Telecommunications Deregulation Act has brought increased competition, leading to new investments and jobs

**Patent Income Exemption -** Exempts certain income derived from qualified patents from the calculation of a company's tax liability

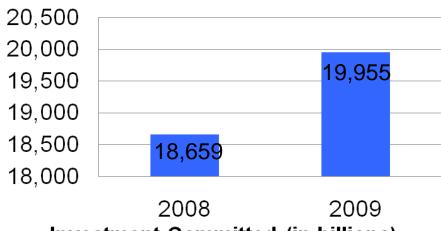
**Buy Indiana –** Pumps up to \$1.2 billion back into the Indiana economy by directing state agencies to purchase goods from Indiana businesses

**Property Tax Relief –** Cut property taxes by 1/3, capped property taxes on all classes of property, and eliminated nearly 1,000 township assessors

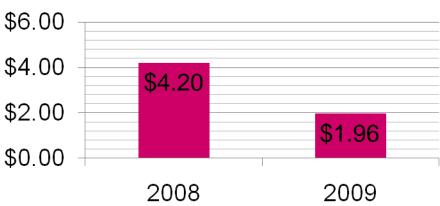
**Regulatory Reform –** All state agencies align objectives to job growth

### **Year-to-Date Comparisons for New Jobs, Investment**

#### **New Jobs Committed**



#### **Investment Committed (in billions)**



### **Competitive Consolidations**

01/01/09 - 10/06/09

- 48 Firms
- 5,165 Job Commitments
- \$189 M in Capital Investment Committed





